

# PBX Replacement

When an organization looks to change their existing PBX, it is normally a decision that is driven by a few key considerations

## **OBSOLESCENCE OF AN ON-PREMISE SOLUTION**


Current solution is now old and as a result the cost of maintenance and support is expensive and it is difficult to make any changes. Also the solution does not support modern access types such as SIP trunking, thus increasing the cost of access.

## **FEATURE/CAPABILITY REQUIREMENTS**

As technology has moved on you are aware of new features that your business now requires, that your previous system may not have offered. The key features are often mobility/flexible working, collaboration, instant messaging, disaster recovery etc.

## **GROWTH/OFFICE RELOCATION**

Another common consideration we often see is a business looking to move office location. Perhaps you have grown or merged with another organization therefore you require new premises. These changes normally mean there is a requirement to provide a new solution and you realize that a cloud-hosted VoIP solution provides more growth flexibility for the future.

A photograph of a man in a light-colored suit and white shirt, smiling and looking down at a smartphone he is holding in his hand. The background is blurred, showing what appears to be an office or public space.

A cloud-hosted VoIP solution provides more growth flexibility for the future.

# Unstoppable March in the Cloud

The key question is why are so many businesses considering cloud as their main option for a PBX replacement solution?

## FOUR KEY BENEFITS FOR CLOUD-BASED COMMUNICATION

### COST OF OWNERSHIP

You are realizing the costs of operating an on premise solution compared with a cloud solution are prohibitive. So there are often direct cost advantages from having a monthly per user model, but the indirect cost the model is compelling with saves of approx. 30%+ in most cases.

### SIMPLIFICATION

The solution focuses on making management and your user experience as simple as possible, putting you the administrator and users back into control, with simple portals and applications enabling you to add/remove users or features in seconds.

### FLEXIBLE AND MOBILE WORKING

As the workforce and business change, there is an increasing requirement to work flexibly from different locations, rather than having a set cubicle in an office. With our cloud solution you can use the solution from any location and with a large range of devices.

### RICH COLLABORATION

The requirement for your employees to collaborate both internally and externally with your customers and partners is increasing. We offer a rich set of collaboration tools in our UC Collaboration Bundle including: group chat, desktop sharing, and My Room Audio/Video conferencing.

So in essence what DOTVOX provides with a hosted solution is an environment where there are no surprises as you pay per-user, per-month and expect to save. You are back in control with no IT/Telco staff needed to scale up/down solution users or features. As a customer you can be confident with DOTVOX updating and developing new capabilities, which you will receive without expensive hardware or software upgrade locally. This will enable you to gain access to advanced services such as mobility, presence, instant messaging, voice, video, desktop sharing and new features that are continually developing.

Visit [DOTVOX.com](http://DOTVOX.com) for more information.



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